

Our Steps to Buying



01. MORTGAGE PRE-APPROVAL

We will introduce you to a mortgage specialist to establish exactly what your budget is, and help you obtain a pre-approval.

02. BUDGETING FOR EXTRA EXPENSES

We will breakdown the extra expenses you should plan for such as, lawyer fees, home inspection fees, land transfer, deposit, and moving costs.

03. SELECTING A REALTOR®

We will answer all of your questions and walk you through the buying process in as much detail as you would like. Once the buyer agreement is signed, we will start preparing you for your home search.

04. CREATING YOUR WISH LIST

Understanding your must-haves will make the search for the perfect property stress-free. Location, property age, features and style will be considered when making your wish list.

05. VIEWING SUITABLE HOMES

Together we will determine which homes fit your wish list and schedule a time to view them. During the walk-through we will explaining everything you need to consider about the property.

06. MAKING AN OFFER

We will help you determine a fair offer based on current marketing conditions and the property, and submit that offer on your behalf.

07. NEGOTIATION AND OFFER ACCEPTANCE

We will act as your personal advisors to negotiate your offer and advocate for the best price and conditions for the home you want to buy.

08. FULFILLING YOUR OFFER'S CONDITIONS

We help you fulfill any applicable conditions and terms in your agreement, coordinating on your behalf to pave the way for a smooth closing. We will introduce you to lawyers to assist with the search title and disbursements.

09. CELEBRATE

Congratulations on your home sale! If you need anything in the years ahead, we're just a call away.